



APC Rewards Program

Get rewarded with APC

You deserve something special. Now you can take advantage of APC Rewards, the channel incentive program that rewards you for selling APC products and solutions. Get ready to experience the pleasures and luxuries the world has to offer with APC by Schneider Electric.

How does it work?

It's simple. Sell APC products and solutions to your customers, and participate in our training opportunities. As you grow your APC business, you'll earn points for each eligible sale. You'll also have the opportunity to earn points as you build your competency through APC's world-class partner training program.

Once you have enough points, you can redeem them for the prizes you want. The more you sell and attend trainings, the faster you can pack your bags for vacation, spend a relaxing day at the spa, get the latest gadget, catch the hottest concert or sporting event, dine out in style, and more.

Who can participate?

The APC Rewards Program is open to all partners.*

How do I join?

Join the APC Rewards Program online at www.apcrewards.com today! You can register as an individual or increase points as a team. Sign up and get rewarded today!

How can I earn points?


Once an approved member of the APC Rewards Program, you can start planning your APC sales and training activities to earn the points you need for your desired prize.

Members can earn APC Rewards Points by selling: data centers, server rooms, and wiring closets, uninterruptible power supplies and power distribution units, racks and accessories, cooling, security and environmental monitoring, surge protection and power conditioning, management software, and AV solutions and services.**

You can also earn points by attending some of the many webinars and online or instructor-led training courses APC offers its partners.

Can I track points online?

Yes. You can track your performance and check your points balance every day through your online real-time account.



THREE SIMPLE STEPS TO APC REWARDS

1. Know the products
Points are earned by selling APC products and solutions

2. Register the sale
Great job! Register your sales online and earn your points

3. Enjoy your rewards
Now the fun part: Simply redeem points for prizes



Three easy steps for submitting claims

1. Sell an eligible APC product (eligible product listing available at www.apcrewards.com)
2. Login to your account
3. Complete online claims form

How do I redeem my points?
You can start redeeming your points right away. Simply follow the instructions through your online account to select your prize. The points for your prize will be deducted from your account, and the remaining balance will be displayed. All redemptions are final and cannot be transferred, returned, exchanged, or cancelled.

What types of rewards are available?
The APC Rewards Program has more than one million rewards available. Enjoy a wide variety of unforgettable experiences, deluxe goods and services, and more.

- Relax**
- Luxury spa day for head-to-toe pampering
 - Sandy, sun-drenched beach vacations
- Explore**
- Adrenalin-filled race car driving or whitewater rafting
 - Gravity-defying skydiving or bungee jumping
 - Exotic travel packages
- Indulge**
- Upscale shopping and dining
 - Exclusive tickets to sold-out concerts and major sporting events
- Upgrade**
- Cutting edge gadgets and electronics

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All claims are subject to verification by APC by Schneider Electric and its authorized program representatives. Company administrators are not eligible to claim or redeem APC Rewards for themselves or on behalf of the reseller.

*The APC Rewards Program is open to all partner levels, but those partners already participating in other programs are deemed ineligible. Please refer to the program terms and conditions. **Qualifying skus vary from country to country. Please refer to your local country site for list of eligible skus. • 998-2658



APC REWARDS PROGRAM

Frequently Asked Questions

The APC Rewards Program is an incentive program that rewards YOU as an individual. Sell selected APC Products and Solutions to your customers and earn points. Then, when you're ready, redeem them against the latest electronic gear or amazing experience days parachuting or racing cars!

Eligibility:

Who is eligible to join this program?

You must be:

A full-time employee of an APC Certified Partner who does not have a direct contract with APC and that purchases APC Products, Solutions or Services from APC Distributors; and

Not an employee of a Direct Marketing Reseller, Global Alliance Partner and other APC resellers that prohibit employee participation.

For a complete listing of participating countries and other eligibility requirements, please reference the Program Terms & Conditions.

What happens to my APC Rewards Membership if I move to another APC Reseller?

If you are moving to another APC Partner, your membership of the Program will be cancelled and you will have to reregister on www.apcrewards.com with your new company details. Any points you have accumulated will be transferred to another Individual Participant or Team Member in the previous company.

I am an Individual Participant; can I redeem points and claim prizes for myself?

Yes. An Individual Participant can redeem points and claim prizes on behalf of themselves.

I am a Team Leader; can I redeem points and claim prizes for myself?

No. The Team Leader can only redeem points and claim prizes on behalf of the team.

I am a Team Member; can I redeem points and claim prizes for myself?

No. Only the Team Leader can redeem points and claim prizes on behalf of the team.

Claims:

After I have completed the online registration, when can I start submitting claims for qualified sales?

You may start submitting claims immediately after registration and have accepted the Program Terms and Conditions.

How can I tell if my claim was approved?

You may view the status of your submitted claims and associated point values by visiting your claims page on www.apcrewards.com. This page provides an activity statement detailing each claim submission and its current status. Once your claim is listed as *Approved* you may redeem accrued points.

When I try to post my claim, I receive an error message that says this invoice has already been submitted. What should I do next?

A Participant may only claim points for the same invoice number/invoice date/sku/quantity combination one time only. If you are receiving this message, this means that this invoice number has already been submitted. If you feel this is an error, you may contact the APC Rewards Program Customer Care Team by opening a case at www.apcrewards.com.

It has been more than ninety days and my claim is still showing as pending. How do I enquire on the status?

Most claims will be verified within 6 calendar weeks. However, in rare cases it may take up to 10 calendar weeks. Generally, when a claim is not verified within six (6) weeks, the system is sorting through sales data from APC Distributors. As always, you may contact the APC Rewards Program Customer Care Team by opening a case at www.apcrewards.com and we will get back to you as quickly as possible with an update.

My claim came back as denied but it was for an eligible product. Why?

There are several reasons this could occur:

Your claim may have been denied if it was submitted for a sale which was prior to your date of registration on the program;

It could be for that this invoice number was already claimed

Your claim may have been denied if the products were refurbished or were used APC units.

If you feel this is in error, you may open a case on www.apcrewards.com within fourteen (14) calendar days of the denial date.

REWARDS

Can I cancel my reward order or exchange it?

Unfortunately, all redemptions are final and cannot be returned, exchanged or cancelled.

What rewards are available to me?

All available awards are listed in the catalog on the rewards website www.apcrewards.com

How much can I redeem?

Each Individual Participant Team can redeem prizes to the value up to and including their available points balance.

GENERAL PROGRAM

What are the APC part numbers that will earn points?

You will find the Eligible Products Points Matrix has been posted on the program website. This is the list of part numbers or skus that will earn points for sales.

How can I better understand what I am being shown in my account details?

The account details contain your point transaction history, such as points awarded and removed from your account. To view more information on how you can understand how the account details are structured, visit the Program website.

For more information, please visit www.apcrewards.com